

600 S. E. BAY BLVD | NEWPORT, OREGON 97365 | (541) 265-7758 | FAX (541) 265-4235

Mr. Mathew Meyring California Seafoods, LLC. Director of California Operations 2208 Signal Place San Pedro, CA 90731

14 June 2018

Dear Mr. Meyring:

Thank you for choosing the Port of Newport for your temporary squid buying operation for the next two months. We are very appreciative of the opportunity to work with you and intend to provide the best services possible in support of your business. Because of the size of your equipment and the footprint of your operation, our Director of Operations has determined that the best location for your operation is at the Newport International Terminal pier to prevent impacts to local commercial fishermen who are presently offloading and conducting maintenance at the Port's Hoist Dock.

Our staff believe vessels with which you are working meet the exemption requirements for dockage rates under the dockage rules of the International Terminal Tariff No. 1. We will provide you with use of the Newport International Terminal under the following terms:

- 1. The Port's standard rates and fees apply for all your activity at the Port.
- 2. Setup fee for your operation is \$1,500; the tear-down fee is an additional \$1,500.
- 3. The Port's wharfage fee for offloading squid is \$6.25 per U. S. ton (2,000 pounds) or \$0.003125 a pound. The determining factor on weight will be fish tickets reported to the State of Oregon. Copies of these documents will be provided to the Port's main office weekly, no later than 5:00 PM each Friday.
- 4. Work performed after 5:00 PM and before 8:00 AM is subject to the Port's overtime labor rate in accordance with our standard rates and fees. Please be aware that new Port rates will take effect 1 July 2018.

We will do our best to be as flexible as possible so that a forklift operator is available when you need, with reasonable accommodations made for personnel emergencies experienced by the Port. Please coordinate your operations with Don Moon, the Terminal Supervisor.

The Port of Newport maintains a 1200Z storm water permit at the International Terminal, and we are highly conscious of impacts to the environment. As such, the work area shall be kept clean of fish/squid waste, and any hazardous material shall be contained and cleaned at California Seafood LLC's expense. If not cleaned as determined by the Terminal Supervisor, you will be notified in writing and given one week to address environmental discrepancies; if not cleaned thereafter, Port staff will complete the cleanup or contract for cleanup at California Seafood LLC's expense. Stick water shall be pumped back into the fish holds of the discharging vessels and disposed of appropriately at sea.

We appreciate your business!

Doug Parsons

General Manager

CAUFONNIA Seafoods 808-320-1705

Serving the Maritime & The Regreational Communities
Newport Int. Terminal (541) 265-9651 Newport Marina South Beach (541) 867-3321